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## **How to Finance Energy Management Projects Solving the "Lack of Capital Problem"**

**Authors:**

Eric A. Woodroof and Albert Thumann

The landscape for implementing energy efficient projects is rapidly changing and the need for energy project financing has never been greater. This book provides the key success factors for structuring a finance energy project and getting it approved by top management. Part I covers the need for financing as well as the basic concepts. Part II covers some practical applications of financing such as performance contracts, power purchase agreements, and other items like PACE financing. Part III contains articles that have helped many engineers get more projects implemented as they include information that can be used to present projects and get them approved.

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